

Message Text

UNCLASSIFIED

PAGE 01 BANGKO 11614 240628Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----037638 241303Z /64
R 240454Z APR 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 3419

UNCLAS BANGKOK 11614

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: COMMERCIAL ASSOCIATES CO., LTD.

1. THAILAND OFFICE USE:
 2. 549
 3. NA
 4. 01
 5. COMMERCIAL ASSOCIATE CO., LTD.
 6. P.O. BOX 11-308, 61 KASEMRAJ ROAD, 6TH FLOOR, TAVICH BLDG.
 7. BANGKOK
 8. CONTACT: NOUVARUTANA PHATHANODOM
 9. TITLE: MANAGING DIRECTOR
- OTHER OFFICIALS ARE: CHAROENRATANA PHATHANODOM, SALES MANAGER
AND VIVATNA PHATHANODOM, ASST. SALES MANAGER.
10. PHONE: 2860613
 11. TELEX: TH 2338
 12. CABLE: COMASCO BANGKOK
 13. ESTBL: 1973
 14. EMPL: 25
 15. SIZE: SMALL
 - 16 REPUTATION: Y-GOOD
 17. RPT DATE: 04/78
- OFFICE USE:
18. K
 19. NA
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20. NA
21. NA
22. NA
- 23A. 34800/135 IMP.AGT.DIST.OF ORDNANCE AND ACCESSORIES
- 23B. 37210/135 IMP.AGT.DIST.OF AIRCRAFT AND HELECOPTERS
- 23D. 37950/135 IMP.AGT.DIST. OF ARMORED AND MOTOR VEHICLES
24. FOREIGN SALES:NA

25. FINANCIAL REF: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK, THAILAND.
26. TRADE REF : BELL HELECOPTER-TEXTRON INC., P.O.BOX 482, FORT WORTH, TEXAS 76101.
27. FOREIGN FIRMS REF: AGENCY REP. OF BELL HELICOPTER-TEXTRON, P.O. BOX 482, FORT FORTH, TEXAS 76101 FOR AIRCRAFT AND HELICOPTERS; CADILLAC-GAGE CO., P.O.BOX 1027, WARREN, MICHIGAN 48090 FOR ARMORED VEHICLES; CESSNA INT'L INC., P.O.BOX 1521, WICHITA, KANSAS 67201 FOR AIRCRAFT.
28. POST EVALUATION: COMMERCIAL ASSOCIATE WAS INCORPORATED IN 1970 WITH AN AUTORIZED CAPITAL OF \$150,000 TO ACT AS AN ACTIVE BIDDER OF ORDNANCE AND ACCESSORIES, AIRCRAFT, HELICOPTERS, ARMORED AND MOTOR VEHICLES FOR MILITARY AND POLICE USE. FIFTY PERCENT OF ITS IMPORTS ARE FROM THE U.S. THE THE REMAINDER FROM ITALY, U.K. AND BELGIUM. ITS LEASED OFFICE OCCUPIES 10 SQ. METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS. FIRM'S SALES VOLUME IN 1977 WAS REPORTED TO BE ABOUT \$75,000,000. IT IS MANAGED BY MR. NORVARATANA PHATHANODOM, FORMER SALES MANAGER OF ATHON SWAI, AND ORDNANCE AND ACCESSORIES IMPORTER AND DISTRIBUTOR. IT EMPLOYS 25 PEOPLE INCLUDING 10 SALESMEN. LOCAL BANK REPORTS FAVORABLY ON THE SUBJECT; IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.
29. PREP: SATHIT/SOMSAK APPR: JAMES H. SAVERYWHITEHOUSE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO11614
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780174-0488
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780426/aaaaavjg.tel
Line Count: 85
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 15ddc9a8-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2875422
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: COMMERCIAL ASSOCIATES CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/15ddc9a8-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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